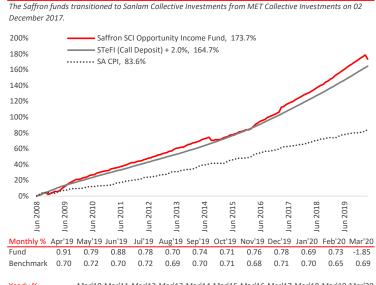
# SAFFRON SCI\* OPPORTUNITY INCOME FUND

Class A | Minimum Disclosure Document (MDD) As at 31 March 2020

## Fund Performance Since launch cumulative performance graph



rearry %	Iviar 10	Iviar 11	Iviar 12	Iviar 13	Iviar 14	Iviar 15	Iviar 16	iviar 17	Iviar 18	Iviar 19	Iviar 20
Fund	16.59	8.83	7.61	7.66	8.16	3.17	8.94	11.87	9.08	10.01	6.79
Benchmark	9.50	8.01	7.42	7.06	6.97	7.67	8.13	9.09	8.96	8.70	8.71

	Cumulative Return (%)				Annualised Return (%)			
	Fund	Benchmark	Cash	Inflation	Fund	Benchmark	Cash	Inflation
1 Year	6.77	8.70	6.57	4.14	6.77	8.70	6.57	4.14
3 Years	28.12	28.75	21.32	13.00	8.61	8.79	6.66	4.16
5 Years	56.15	51.87	37.55	27.46	9.32	8.72	6.58	4.97
10 Years	119.68	117.25	78.21	64.39	8.19	8.07	5.95	5.10
Inception	173.67	164.55	109.30	83.57	8.88	8.57	6.44	5.27

# Fund Holdings

Asset Allocation (%)			
Floating Rate Notes	-		68.1%
Bonds		21.1%	
Cash	9.2%		
Cash - Other	1.6%		
Cash - Futures & Forwards	0.0%		
Property	0.0%		
Preference Shares	0.0%		
Derivative Strategies	0.0%		
Inflation Linked Bonds	0.0%		
CIS	0.0%		
<b>Risk Statistics (3 Year Rolling</b>	)		
Standard Deviation			1.58
Sharpe Ratio			0.78
Information Ratio			0.00
Maximum Drawdown			-1.85
Highest and Lowest Annual F	Returns		
Time Period: Since Inception to 3	1/03/2020		
Highest Annual %			18 73 (Oct'09)

 Highest Annual %
 18.73 (Oct'09)

 Lowest Annual %
 2.84 (Dec'14)

Ris	k Pro	file
Cau	tious	

You prefer to receive stable income flows and are determined to keep your capital intact at all times. You understand that comfort means that you may not receive outsize returns but that your capital will be safe — and the likelihood of losing money is slim. The portfolio that gives you the most comfort consists primarily of income-oriented asset classes such as cash, nominal and inflation-linked bonds and property. You avoid too much exposure to equities because of their higher volatility.

Fees (Incl. VAT)	(%)
Maximum Initial Advice Fee	-
Maximum Annual Advice Fee	1.15
Annual Management Fee	1.15
Performance Fee	No

\*The legal registered name of this portfolio is: Saffron Sanlam Collective Investments Opportunity Income Fund Saffron Sanlam Collective Investments Opportunity Income Fund | MDD as at 31 March 2020 Issue Date: 23 April 2020



# Fund Objective

The portfolio seeks investment opportunities that meet the objective of delivering an enhanced level of income and stability on capital invested.

## **Fund Strategy**

The portfolio will invest across the full spectrum of income generating assets including interest bearing securities (including, but not limited to bonds, convertible bonds, debentures, corporate debt, cash deposits and money market instruments) as well as inflation-linked bonds, corporate bonds, listed property, and preference shares. The portfolio will be actively managed with exposure to various asset classes to reflect changing economic and market circumstances, in order to maximise returns to investors. For efficient portfolio management purposes, the Manager may invest in financial instruments (listed and unlisted derivatives) allowed by the Act in order to achieve its investment objective. The manager may from time to time invest in participatory interests in portfolios of collective investment schemes registered in the Republic of South Africa and which are consistent with the portfolio's primary objective. This portfolio will be managed in accordance with the portfolio in offshore investments as permitted by legislation.

## **Fund Information**

Ticker	MIPP
12 Month Yield (%)	7.90
Fund Manager	Brandon Quinn
ASISA Fund Classification	South African - Multi Asset - Income
Risk Profile	Cautious
Benchmark	STeFI (Call) plus 2% p.a. over 12-month rolling period
Regulation 28 Compliant	Yes
Fund Size	R1,093,328,714
Portfolio Launch Date	02 June 2008
Fee Class Launch Date	02 June 2008
Minimum Lump Sum Investment	R 10,000.00
Minimum Monthly Investment	R 500.00
Income Declaration Date	March, June, September & December
Income Pricing Date	1st business day of April, July, October & January
Portfolio Valuation Time	15:00
Transaction Cut Off Time	15:00
Daily Price Information	Local media
Repurchase Period	2-3 business days

Distribution History (cents per unit)							
01/04/2020:	2.25 cpu	01/07/2019:	2.51 cpu	01/10/2018:	2.51 cpu		
02/01/2020:	2.19 cpu	01/04/2019:	2.47 cpu	02/07/2018:	2.49 cpu		
01/10/2019:	2.37 cpu	02/01/2019:	2.60 cpu	03/04/2018:	2.30 cpu		
Cost Dation					[0/		

Cost Ratios	(%)
TER	1.18
TC	0.03
TIC	1.21

Total Expense Ratio (TER) is the percentage value of the Financial Product that was incurred as expenses relating to the administration of the Financial Product. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. The TER presented is for the period 1 January 2017 to 31 December 2019.

Transaction Cost (TC) is the percentage value of the Financial Product that was incurred as costs relating to the buying and selling of the assets underlying the Financial Product. Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Financial Product, the investment decisions of the investment manager and the TER.

Total Investment Charges (TER + TC) is the total percentage value of the Financial Product that was incurred as costs relating to the investment of the Financial Product.



## **Annualised Returns**

Annualised return is the weighted average compound growth rate over the period measured.

#### Asset Allocation

Asset allocation is the percentage holding in different asset classes (i.e. equities, bonds, property, etc.). It is used to determine the level of diversification in a portfolio.

## Distributions

The income that is generated from an investment and given to investors through monthly, quarterly, bi-annual or annual distribution pay-outs.

## Derivatives

Derivatives are instruments generally used as an instrument to protect against risk (capital losses), but can also be used for speculative purposes. Examples are futures, options and swaps.

#### Liquidity

The ability to easily turn assets or investments into cash.

## **Information Ratio**

The Information Ratio measures the market risk-adjusted performance of an investment or portfolio. The greater a portfolio's Information Ratio, the better its risk-adjusted performance has been compared to the market in general.

## LISP (Linked Investment Service Provider)

A Linked Investment Service Provider is a financial institution which packages, distributes and administers a broad range of unit trust based investments. Any investment made through these products gives an investor a single point of entry into a selection of different investments.

## Maximum Drawdown

The maximum drawdown measures the highest peak to trough loss experienced by the fund.

#### **Money Market Instruments**

A money market instrument is a low risk, highly liquid, short-term (one year or less) debt instrument, issued by financial institutions or governments, that tend to have lower returns than high-risk investments.

## **Participatory Interests**

When you buy a unit trust, your money is pooled with that of many other investors. The total value of the pool of invested money in a unit trust fund is split into equal portions called participatory interests or units. When you invest your money in a unit trust, you buy a portion of the participatory interests in the total unit trust portfolio. Participatory interests are therefore the number of units that you have in a particular unit trust portfolio.

#### **Regulation 28**

Regulation 28 of the Pension Funds Act sets out prudent investment limits on certain asset classes in investment funds. It applies specifically to investments in Retirement Annuities and Preservation Funds. The allowed maximum exposures to certain asset classes is: 75% for equities, 25% for property, 25% for foreign (offshore) assets and 5% African assets.

## **Risk-adjusted returns**

Risk-adjusted return refines an investment's return by measuring how much risk is involved in producing that return, which is generally expressed as a number or rating.

## Sharpe Ratio

The Sharpe Ratio measures total risk-adjusted performance of an investment or portfolio. It measures the amount of risk associated with the returns generated by the portfolio and indicates whether a portfolio's returns are due to excessive risk or not. The greater a portfolio's Sharpe ratio, the better its risk-adjusted performance has been (i.e. a higher return with a contained risk profile, where the portfolio manager is not taking excessive risk to achieve those returns).

## **Standard Deviation**

Standard deviation (also called monthly volatility) is a measure of how much returns on an investment change from month to month. It is typically used by investors to gauge the volatility expected of an investment.

# SAFFRON WEALTH FUND MANAGEMENT

# Additional Information

All reasonable steps have been taken to ensure the information on this MDD is accurate. The information to follow does not constitute financial advice as contemplated in terms of the Financial Advisory and Intermediary Services Act. Use or rely on this information at your own risk. Independent professional financial advice should always be sought before making an investment decision. The Sanlam Group is a full member of the Association for Savings and Investment SA. Collective investment schemes are generally medium- to long-term investments. Please note that past performances are not necessarily a guide to future performances, and that the value of investments / units / unit trusts may go down as well as up. A schedule of fees and charges and maximum commissions is available from the Manager, Sanlam Collective Investments (RF) Pty Ltd, a registered and approved Manager in Collective Investment Schemes in Securities. Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained from the Manager, free of charge. Collective investments are traded at ruling prices and can engage in borrowing and scrip lending. Collective investments are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any deductible expenses such as audit fees, brokerage and service fees. Actual investment performance of the portfolio and the investor will differ depending on the initial fees applicable, the actual investment date, and the date of reinvestment of income as well as dividend withholding tax. Forward pricing is used. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The performance of the portfolio depends on the underlying assets and variable market factors. Performance is based on NAV to NAV calculations with income reinvestments done on the ex-div date. Lump sum investment performances are quoted. The portfolio may invest in participatory interests of other unit trust portfolios. These underlying funds levy their own fees and may result in a higher fee structure for our portfolio. All the portfolio options presented are approved collective investment schemes in terms of Collective Investment Schemes Control Act, No 45 of 2002 ("CISCA"). The Manager may borrow up to 10% the market value of the portfolio to bridge insufficient liquidity. The fund may from time to time invest in foreign instruments which could be accompanied by additional risks as well as potential limitations on the availability of market information. Investments in foreign instruments are also subject to fluctuations in exchange rates which may cause the value of the fund to go up or down. The fund may invest in financial instruments (derivatives) for efficient portfolio management purposes. Income funds derive their income primarily from interest-bearing instruments. The Manager has the right to close any portfolios to new investors to manage them more efficiently in accordance with their mandates. Management of the portfolio is outsourced to Saffron Wealth (Pty) Ltd, (FSP) Licence No. 34638, an Authorised Financial Services Provider under the Financial Advisory and Intermediary Services Act, 2002. Sanlam Collective Investments (RF) (Pty) Ltd retains full legal responsibility for the co-named portfolio. Standard Bank of South Africa Ltd is the appointed trustee of the Sanlam Collective Investments scheme. Sources of Performance and Risk Data: Morningstar Direct, INET BFA and Bloomberg. The risk-free asset assumed for the calculation of Sharpe ratios: STEFI Composite Index. The highest and lowest 12-month returns are based on a calendar year period over 10 years or since inception where the performance history does not exist for 10 years. Obtain a personalised cost estimate before investing by visiting www.sanlamunittrustsmdd.co.za and using our Effective Annual Cost (EAC) calculator. Alternatively, contact us at 0860 100 266.

## **Investment Manager**

Saffron Wealth (Pty) Ltd (FSP) License No. 34638 Physical Address: B5 Octo Place, Electron Road, Technopark, Stellenbosch, 7599 Postal Address: Suite 426, Private Bag X5061, Stellenbosch, 7599 Tel: +27 (21) 880 7080 Email: info@saffronwealth.com Website: www.saffronwealth.com

## Manager Information

Sanlam Collective Investments (RF) (Pty) Ltd Physical Address: 2 Strand Road, Bellville, 7530 Postal Address: P.O. Box 30, Sanlamhof, Bellville, 7532 Tel: +27 (21) 916 1800 Email: service@sanlaminvestments.com Website: www.sanlamunittrusts.co.za

# Trustee Information

Standard Bank of South Africa Ltd Tel: +27 (21) 441 4100 Email: compliance-sanlam@standardbank.co.za



Saffron Sanlam Collective Investments Opportunity Income Fund | MDD as at 31 March 2020 Issue Date: 23 April 2020

# Fund Manager Quarterly Comment - As at 31 March 2020

The fund returned -0.46% and 6.77% for the quarter and year respectively, while the benchmark (STeFI Call Deposit +2.0%) returned 2.05% and 8.70%. On a rolling one-year period, the fund lagged the enhanced cash benchmark by 1.94%, the first annual underperformance versus benchmark in 21 months.

Global markets plummeted as the Covid-19 pandemic rapidly spread globally and markets responded to the impending catastrophic economic consequences. Policy responses vary in detail, however, are consistent in their primary approaches: implement lockdowns to protect populations and provide monetary and fiscal stimulus to support the economy.

The pandemic has had a significant impact on global economic data releases. PMI surveys for the Eurozone, UK and US printed at record lows and in the US, initial jobless claims were measured at 3283k, 4.5 times the previous record high. The US Federal Reserve (Fed) has already cut interest rates by a cumulative 150 bps this year at two separate emergency meetings. The Fed further committed to openended Quantitative Easing (QE), approved a USD2trn fiscal stimulus package, and asserted that there is further capacity to ease should it be required. The US 10-year yield fell to 0.67%, 125 bps lower over the quarter. The Dollar Index strengthened significantly from 96.39 to 99.05, in line with global risk aversion, and 3-month USD Libor decreased to 1.45%, down 46 bps QTD.

The Bank of England (BoE) MPC left the Bank rate at 0.10% and held total targeted asset purchases at GBP645bn. The European Central Bank (ECB) followed the Fed and pledged 'unlimited' monetary stimulus through bond buying and other plans. European yields rose, but still remain negative: the German 10-year generic yield rose by 14bp to end the quarter at -0.47%, while the French 10-year moved 27 bps higher to close the quarter at -0.02%.

The Commodity Research Bureau (CRB) Commodity Index returned -8.03% for the quarter, with the CRB Metals Index and Food Index returning -11.85% and -9.26% respectively. The March 8 collapse in global oil prices (-30.0% on a single day!) resulting from a relationship breakdown between Saudi Arabia and Russia during the OPEC+ meeting, compounded market fears regarding Covid-19 with the impact thereof specifically on emerging market oil producers. Brent crude oil dropped -65.6% over the quarter (from USD 66.25 to USD 22.74 dollars per barrel). Other growth commodities also performed poorly with Platinum, Copper and Iron Ore down -25.0%, -20.6% and -8.7% respectively. Gold, Palladium and Rhodium remained the best performers up 5.0%, 23.5% and 76.9% respectively.

Covid-19 fears have seen global risk aversion rocket, destroying value in both emerging markets and risky financial assets as investors flee for safety. The VIX Index, which measures risk sentiment, traded at 53.5 at the end of the quarter from a low 12.5 and a high of 82.69. The J.P. Morgan Emerging Market Bond Index (EMBI) Sovereign Spread widened more than 240 bps, trading at 543.3 versus 302.6 at the beginning of the year. The JPM EMBI Index lost -11.9%. Emerging Market 5-year Credit Default Swap spreads widened drastically: Russia's spread widened the most (+262.7 bps), followed by Indonesia (+236.9 bps), Mexico (+213.5 bps), Brazil (+184.6 bps) and South Africa (+159.8 bps). China and Turkey's spreads only widened by +68.0 bps and +68.4 bps respectively.

In South Africa, Cash was the top performing asset class for the quarter (+1.69%) and the year (+7.25%). Property was the worst performer at -48.15%, followed by Equities (ALSI Total Return) at -21.38%, Bonds (ALBI) at -8.72% and Inflation-linked bonds (CILI) at -6.61%. Over the quarter, the rand depreciated significantly against most of the major currencies, including the yen (-28.3%), US dollar (-27.4%), euro (-24.4%), pound (-19.0%) and Australian dollar (-10.7%).

The South African Reserve Bank unanimously decided to reduce the repo rate by 100bps to 5.25% (which exceeded the consensus view for a 50bps cut) as it emphasised the risks to economic growth posed by the Covid-19 pandemic. Although the QPM (Quarterly Projection Model) points to three more cuts of 25 bps each, the MPC decided to front-load the cuts at the March meeting. The SARB expects inflation to moderate significantly to 3.4% in 2Q20 (previously 4.7%) with lower oil prices. The rand has depreciated by 17.2% against the USD since the January meeting, but the pass-through is expected to be muted by weak domestic demand. The economy is expected to contract in 2020 due to the effects of the pandemic and the unreliable power supply. The SARB therefore expects GDP growth to shrink by -0.2% in 2020, 1.0% in 2021 and 1.6% in 2022.

The fourth quarter GDP contracted by -1.4% q/q, worse than the -0.2% consensus estimate, making this the second successive year where the economy recorded a technical recession. On the production side, the contraction in GDP was driven by agriculture, manufacturing, electricity, construction, trade and government sectors and taxes and subsidies (together subtracting -2.2% from growth). Mining and finance sectors contributed 0.7%. Continued load shedding, together with the negative impact of the Covid-19 pandemic will most likely cause an outright contraction in growth in 2020. Lower than expected growth poses a significant risk to an already weak fiscus.

Foreigners were net sellers of bonds, with a substantial R55.6bn outflow in March. Further outflows are still expected following the Moody's downgrade of South Africa to Ba1 from Baa3. The sovereign's negative outlook was retained given the risks to growth and fiscal metrics (both revenue and expenditure) which could result in a worsening of the debt trajectory and reduce SA's access to international funding. FTSE Russell confirmed that the WGBI reweighting will however be delayed until May. Due to liquidity shortages, the SARB was prompted to intervene in the market via open market operations. These included supplementary daily overnight repurchase auctions, offering 7-day and 3-month term repurchases in weekly auctions, and the purchasing of government bonds in the secondary market. This relieved some of the pressures, but the yield curve remains very steep. The R208 and R2023 (both short-end) recorded a 1.77% and 0.51% return for the month respectively. The longer end produced large negative returns, with the 10year R2030 returning -10.60% and the 30-year R2048 returning -11.88% for the month of March.

South African USD credit spreads widened significantly over the period in line with global credit risk appetite. Domestic credit risk premia have similarly widened although not to the same extent. Liquidity in the South African bond and credit market has been assisted by direct liquidity provided by the SARB through its Repo program.

The quarter presented opportunities for tactical duration positioning which contributed positively to the fund's performance. Having entered the quarter with substantial cash positions, the fund increased duration to 0.91 years (from 0.54 years) over the quarter and continues to offer an attractive running yield (9.26% gross per annum) despite the substantial lowering of the REPO rate. The fund is well positioned to enhance total return through value opportunities that, on a risk-adjusted basis, achieve or exceed our objective of Cash (STEFI Call Deposit) +2.0%.

**Portfolio Manager** Brandon Quinn BCom, CFA

Assistant Manager Anina Swiegers BCom (Hons), CFA





Saffron Sanlam Collective Investments Opportunity Income Fund | MDD as at 31 March 2020 Issue Date: 23 April 2020